



## Tellsons Investors LLP Regulatory Disclosure: Execution Venues, Quality - 2018

Class of Instrument	Equities	
Notification if <1 average trade per business day in the previous year*	No	
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class
J.P. Morgan (K6Q0W1PS1L1O4IQL9C32)	70%	72%
Jefferies International (S5THZMDUJCTQZBTRV198)	30%	28%

Class of Instrument	Fixed Income	
Notification if <1 average trade per business day in the previous year*	Yes	
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class
Jefferies International (S5THZMDUJCTQZBTRV198)	67%	51%
Cambridge International (213800DEOKAPFJYDBA37)	33%	49%

\* Period from 1st of January 2018 to 31st of December 2018

Class of Instrument	Derivatives - Equity	
Notification if <1 average trade per business day in the previous year*	No	
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class
INTL FCStone (549300AWF3TOHRYL7754)	100%	100%

Class of Instrument	Derivatives - FX	
Notification if <1 average trade per business day in the previous year*	No	
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class
INTL FCStone (549300AWF3TOHRYL7754)	100%	100%

Class of Instrument	Derivatives - Interest Rates	
Notification if <1 average trade per business day in the previous year*	No	
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class
INTL FCStone (549300AWF3TOHRYL7754)	100%	100%

### Report on Quality of Execution

For each class of financial instruments, the summary of the analysis and conclusions should include:

(a) an explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution;

For equities and derivatives we typically make trades in multi-billion capitalisation and therefore highly liquid stocks and the most liquid on-exchange instruments at the Chicago Board, for example;

we have direct market access to world-leading trading platforms in terms of volume leadership, efficiency, algorithms, and price;

execution of the relative small orders for the Fund is usually executed immediately and anyway in a relatively short time period of seconds or minutes.

For off-exchange bond trades we agree on a price with traders and counterparties which considers the bid/ask spread, the market liquidity and the trading size.

(b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders;

This is not applicable as none exist.

(c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received;

This is not applicable as none exist.

(d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred;

This is not applicable as no changes have been made.

(e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements;

This is not applicable as there are no multiple account categorisations traded.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client;

None

(g) an explanation of how the investment firm has used any data or tools relating to the quality of execution;

Equities

70% of equity trades (volume of trades) are executed through a Systematic Internaliser (SI), which has realised a price spread of 8.4bp given a bid/ask spread of 6.3bp.

Periodic sampling of all other (non-SI) equity trades confirms that average realised prices are in line with the expectation of a 10% VWAP strategy.

Bonds

Periodic sampling of bond trades confirms that average realised prices are in line with market traded prices, considering that the trading commission is included.

Derivatives

Periodic sampling of derivative trades confirms that average realised prices are in line with market traded prices, because we only trade in exchange traded instruments that are typically highly liquid.

(h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of MiFID II Directive.

Not applicable.