

capital employed

# FP TELLSONS ENDEAVOUR Q4 2016

FUND OBJECTIVE: to achieve capital growth over the long-term with less of the volatility of equities. INVESTMENT PROCESS: the Fund predominantly invests in the equities and bonds of companies that typically lead their industries, regionally or globally, so on average they tend to have larger capitalisations. As advisor to the Fund, the Tellsons Partners believe that consistent dividends, contractual bond interest payments and consensus research estimates for earnings growth are pretty good starting points in the search for sustainable long-term returns. We think of this as investing the probable over speculating the possible.

INVESTMENT PHILOSOPHY: somewhere between the storage rooms of preservation and the racetracks of performance, we believe there is the persistence of corporate endeavour ... we believe it can be far more resilient than the wild swings of market sentiment often suggest.

COMMENTARY: The fourth quarter was dominated once again by political events, though the profound implications of the US presidential election contrasted with the underwhelming result of the Italian referendum. Equity markets initially sank on the US election result, but only very briefly - less than 24 hours - before recovering strongly on expectations of infrastructure spending and tax cuts from the incoming administration and consignment to the past of the critical illness support of quantitative easing. Taking the December US interest rate rise in their stride, equity markets adopted a cautiously optimistic tone into the year end for continued employment gains and wage growth and improved economic activity in Europe on the back of a sharply weaker EUR/USD exchange rate. Correspondingly, there were strong moves upwards in the US and UK yield curves as bond prices fell in anticipation of higher interest rates and mounting inflation pressures. The Governor of the Bank of England, Mark Carney, explicitly prioritised growth over inflation concerns in the face of any Brexit headwinds that might develop, potentially positioning the Bank for rate cuts to support the economy should growth slow even as sterling weakens and inflation builds up steam. The headline risks of Brexit negotiation, Dutch, French, and later German leadership elections all promise a good deal of political uncertainty in the year ahead but overall we believe there are reasonable prospects for economic activity in the US and elsewhere to continue to make progress and long awaited gains in productivity, capital investment, revenue and corporate earnings growth might really get into their stride in this strangest of business cycles, a full eight years since the beginning of this least-loved and second-longest bull market in history.

FUND TYPE:	UCITS V OEIC
STRATEGY:	Total Return, GBP
IA SECTOR:	Specialist
MORNINGSTAR:	GBP Moderate Allocation
LAUNCH DATE:	Feb 3 <sup>rd</sup> 2014
FUND SIZE:	£25m
ACD:	Fund Partners (Way)
DEPOSITARY:	Northern Trust
AUDITORS:	Deloitte

MINIMUM:	£3,000				
ADDITIONAL:	£500				
REGULAR SAVINGS:	£50 per month				
DEALING/NAV:	Daily/Noon				
INCOME YIELD:	2.15% (historic, variable*)				
DISTRIBUTION:	Jul/Nov				
*Please see Notes, Income Yield					

ENTRY/EXIT FEES:	0%						
ONGOING CHARGES FIGL	ONGOING CHARGES FIGURES (OCF):						
RF <£1m	1.32%						
IF >£1m	1.07%						
SP	0.72%						
PF	0.32% (variable)						
Please see Notes for further details							

Class	Unit Type	ISIN	SEDOL
RF	Inc	GB00BJ391D69	BJ391D6
RF	Acc	GB00BJ391F83	BJ391F8
IF	Inc	GB00BJ391G90	BJ391G9
IF	Acc	GB00BJ391H08	BJ391H0
SP	Acc	GB00BYWWR883	BYWWR88
PF	Acc	GB00BJ391J22	BJ391J2

Total Returns % (*) (local currencies)	Tellsons Endeavour	CPI inflation / Gilts < 5y*	MSCI All Country World Index	Barclays Global Corporate Bond
Quarter	0.0	0.0	1.2	-4.2
Year-to-date	5.7	2.1	7.9	4.3
Since Inception (Feb 2014)	5.3	6.6	16.1	2.4
Volatility (annualised)	5.9	0.7	11.0	4.2

\* Based on the RF Accumulation share class, inception 03.02.2014. See Notes for details on benchmarks

%	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2016	-2.4	0.1	2.4	1.9	0.1	0.4	2.0	2.2	-0.9	-0.2	-1.5	1.8	5.7
2015	0.2	0.2	-0.5	0.4	0.8	-3.1	0.8	-3.3	-3.8	4.7	0.1	-0.8	-4.5
2014	-1.2	1.0	0.1	-0.7	0.9	-0.6	-0.7	1.6	-0.1	1.9	1.4	-0.4	*3.2
2013	4.2	1.9	-0.3	0.9	0.4	-3.8	4.3	-2.6	0.3	2.1	-0.7	0.8	7.4
2012	-	-	-	-	-	-	-	-	-	-	1.5	1.5	3.1

\* The 2014 calendar year performance includes one month pre-launch model portfolio return of January 2014.

Audited model portfolio returns outlined, Oct.12-Jan.14 (see Notes for further disclosure).

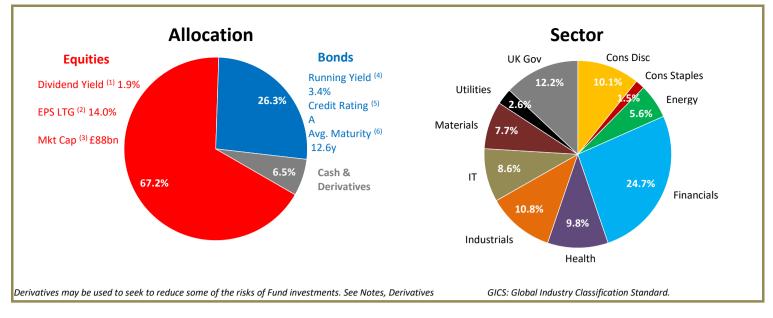
Rolling 12 month return (month end to month end)												
%	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2015-2016	-7.1	-7.2	-4.4	-3.0	-3.7	-0.2	1.0	6.6	9.8	4.7	3.0	5.7
2014-2015	4.6	3.8	3.2	4.4	4.3	1.6	3.1	-1.8	-5.5	-2.9	-4.1	-4.5

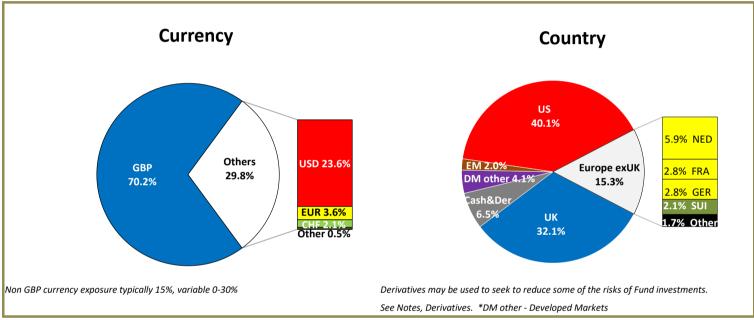
Top 20 equity and bond investments account for 57.1% of Fund (single company max.5%)								
1 UKT 0.125% 2026	6 Reed Elsevier	11 Alphabet	16 AA					
2 UKT 0.125% 2046	7 ING Groep	12 Old Mutual	17 Visa					
3 Comcast	8 Rabobank	13 BHP Billiton	18 Amazon					
4 Silicon Valley Bank	9 Royal Dutch Shell	14 Givaudan	19 Facebook					
5 JP Morgan	10 Barclays Bank	15 National Grid	20 US Bancorp					



**DEALING** LINE 01202 855 856

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This indicator is based on historical data and may not be a reliable indication of the future risk profile of the Fund. The risk category shown is not guaranteed to remain unchanged and may shift over time. The lowest category does not mean 'risk free'. The Fund appears as a "4" on the scale. This is because it invests in a mixture of investments. The value of some of these investments may vary more widely than others. The indicator above does not take account of the following risks of investing in the Fund: there is a risk that third parties with whom the Fund enters into investment contracts may fail to meet their obligations and the Fund may suffer a loss; changes in exchange rates may mean the value of your investment goes up and down; interest rate movements affect the value of bonds - bonds with a longer maturity period are more sensitive to changes in interest rates; a third party which issues bonds may fail to meet the interest repayments or repay its debt, leading to losses for the Fund. The risk is greater for investments that have a lower credit-rating. For full details of the Fund's risks please see the Fund's prospectus.

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### **NOTES**

# Date of all data, unaudited figures

As of 30th December 2016 (unless explicitly mentioned below).

#### Source for all data

Tellsons Investors LLP, Apex Fund Services, Bloomberg.

Numbers may not add up due to rounding.

# Performance & Volatility Table (PAGE 1)

### Inception 03.02.2014;

Endeavour returns are based on RF Accumulation share class, net dividends reinvested, net of fees; all returns are total returns in local currencies.

MSCI ACWI - All Country World Index (USD), Barclays Global Corporate - Barclays Global Agg Corporate Index (USD).

Volatility is based on monthly returns over 36 months, annualised (or since inception for shorter periods) sourced from Bloomberg;

Endeavour and Benchmark sourced from Apex Fund Services

# CPI / Gilts <5y (PAGE 1)

This is the benchmark for the purposes of calculating the performance fee of the PF share class: the average of 5-year rolling UK CPI and FTSE UK Gilts (<5yrs).

### Monthly Returns (PAGE 1)

The public UCITS FP Tellsons Endeavour Fund inception 03.02.2014.

Highlighted and outlined monthly returns show model, real cash, pre-launch portfolio returns from Oct.12 - Jan.14 and are audited.

### Income Yield - Income Units only (PAGE 1)

This is based on the most recent dividend paid for the RF Income share class, annualised.

Effective April 2016, administration costs applicable to the Income Units are expensed to capital and gross income paid out as distribution.

### Fees (PAGE 1)

RF <£1m Fixed Investment Fee 1.00%, ONGOING CHARGES FIGURE (OCF): 1.32%

IF >£1m Fixed Investment Fee 0.75%, ONGOING CHARGES FIGURE (OCF): 1.07%

SP Fixed Investment Fee 0.40%, ONGOING CHARGES FIGURE (OCF): 0.72%. (available to Defined Contribution, Charity and Endowment investors only)

PF Performance Fee carries no Fixed Investment Fee: admin costs 0.32%; plus 20% share of Outperformance vs. the Endeavour Benchmark;

Endeavour Benchmark is the average of FTSE UK Gilts (<5yrs) and 5-year rolling UK CPI. See Prospectus for details.

Administration costs are audited for the year ended March 2016.

### Derivatives (PAGE 2)

Exchange-traded futures & options contracts may be used to seek to reduce some of the risks of the investments, including currencies, stock indices and interest rates, as permitted for efficient portfolio management under UCITS IV regulations. See the Fund's prospectus for further explanatory information. Non GBP currency exposure typically 15%, variable 0-30%

## Allocation (PAGE 2)

Based on current security price and as a weighted average for the portfolio: (1) Dividend Yield: based on 12 months trailing dividends per share; (2) EPS LT Growth: Bloomberg consensus long-term EPS growth estimates; (3) Market Capitalisation: in Pound Sterling; (4) Running Yield: based on bond coupon; (5) Credit Rating: S&P rating of bond holding; (6) Avg.Maturity: years to redemption (or issuer workout, adjusted for issuer redemption options).

Source: Bloomberg.

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